

*August 4 & 5, 2010
8:30 AM—4:30 PM*

Proposal Management Training Workshop

*\$500 registration fee
includes lunch and
parking*



Register now for a two-day training workshop entitled, "Marketing and Proposal Development -- the Federal Government" by John Lauderdale III of Proposal Leadership, Inc.

Author of "The Complete Idiot's Guide to Getting Government Contracts," John Lauderdale has over 20 years experience as a consultant to large and small businesses, helping them to win billions of dollars in defense and civilian government contracts.

As a result of participating in this training course, you will be able to function as a valuable member of a proposal team!

Specifically, course will achieve, for the participants:

- Better quality proposals (more likely to result in an award)
- Avoidance of the last-minute emergencies (and the inconsistencies this brings)
- More effective Color Team Reviews (Red Teams, etc.)

TO BE HELD AT

Manoa Grand Ballroom
Japanese Cultural Center of Hawaii
2454 S. Beretania Street, 5th Floor
Honolulu, Hawaii 96826

SPONSORED BY:

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The Hawaii Technology Development Venture (HTDV) is a Pacific regional center for commercialization of defense and homeland security technologies that benefits small companies in Hawaii.

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